

## Historical Budget Comparisons

APPROVED BUDGET COMPARISON DETAIL

| Enues |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Levies | $(10,557,928)$ | (10,357,150) | $(10,695,174)$ | $(11,302,834)$ | $(11,106,447)$ | $(10,340,222)$ | 217,706 | -2\% |
| Provincial Grants \& Subsidies | $(192,714,737)$ | (130,356,573) | $(132,147,759)$ | $(130,153,823)$ | $(120,162,028)$ | $(121,783,469)$ | 70,931,268 | -37\% |
| Federal Grants \& Subsidies | $(634,540)$ | $(1,084,134)$ | $(1,011,299)$ | $(837,210)$ | $(1,151,252)$ | $(950,656)$ | $(316,116)$ | 50\% |
| User Fees | $(89,047,066)$ | $(91,367,012)$ | $(96,691,566)$ | $(101,182,230)$ | $(105,206,702)$ | $(106,164,563)$ | $(17,117,497)$ | 19\% |
| Licensing \& Lease Revenues | $(3,742,347)$ | $(3,762,647)$ | $(3,710,737)$ | $(4,311,796)$ | $(4,766,673)$ | $(4,852,508)$ | $(1,110,161)$ | 0\% |
| Investment Earnings | $(8,704,880)$ | $(9,165,417)$ | $(9,862,872)$ | $(10,212,379)$ | $(10,402,914)$ | $(10,740,516)$ | $(2,035,636)$ | 23\% |
| Contr from Reserve and Capital | $(6,548,235)$ | $(7,929,584)$ | $(6,642,985)$ | $(5,321,539)$ | $(6,436,649)$ | $(12,816,906)$ | $(6,268,671)$ | 96\% |
| Other Revenues | $(12,446,135)$ | $(12,671,707)$ | $(12,685,458)$ | $(14,110,661)$ | $(14,095,530)$ | $(15,449,409)$ | $(3,003,274)$ | 24\% |
|  | (324,395,868) | $(266,694,224)$ | (273,447,850) | (277,432,472) | $(273,328,195)$ | $(283,098,249)$ | 41,297,619 | -13\% |
| ENSES |  |  |  |  |  |  |  |  |
| Salaries \& Benefits | 192,350,504 | 205,365,890 | 214,161,395 | 221,020,606 | 224,686,008 | 230,923,038 | 38,572,534 | 20\% |
| Materials - Operating Expenses | 43,264,627 | 42,975,118 | 41,856,817 | 42,083,613 | 46,743,583 | 46,812,384 | 3,547,757 | 8\% |
| Energy Costs | 18,433,037 | 18,806,014 | 20,193,635 | 19,272,332 | 19,872,076 | 19,669,279 | 1,236,242 | 7\% |
| Rent and Financial Expenses | 979,569 | 1,082,484 | 966,889 | 892,113 | 1,235,370 | 866,333 | $(113,236)$ | -1\% |
| Purchased/Contract Services | 152,284,494 | 93,470,135 | 92,988,248 | 94,379,474 | 90,033,865 | 95,559,345 | $(56,725,149)$ | -37\% |
| Debt Repayment | 5,709,805 | 5,522,317 | 5,371,760 | 5,514,266 | 5,966,801 | 10,421,135 | 4,711,330 | 83\% |
| Prof Development \& Training | 1,676,309 | 1,524,406 | 1,639,914 | 1,640,754 | 1,663,090 | 1,616,279 | $(60,030)$ | -4\% |
| Grants - Transfer Payments | 43,830,147 | 40,498,029 | 42,041,541 | 40,991,298 | 36,700,694 | 36,943,877 | $(6,886,270)$ | -16\% |
| Contr to Reserve and Capital | 60,108,193 | 63,480,947 | 69,205,015 | 75,064,539 | 77,257,319 | 71,857,109 | 11,748,916 | 20\% |
| Internal Recoveries | $(562,012)$ | $(858,864)$ | $(1,082,816)$ | (1,084,827) | $(352,987)$ | $(380,402)$ | 181,610 | -32\% |
|  | 518,074,673 | 471,866,476 | 487,342,398 | 499,774,168 | 503,805,819 | 514,288,377 | $(3,786,296)$ | -1\% |

## HISTORICAL VARIANCES

## Major Variance Analysis (changes greater than \$1 Million since 2010):

## Revenues:

Overall, budgeted revenues, other than taxation have decreased by $\$ 41$ Million or $13 \%$ since 2010. The major variances are as follows:

1. Provincial Grants \& Subsidies have a budgeted decrease of $\$ 71$ Million or $37 \%$ since 2010. The majority of the decrease is as a result of the Provincial uploading of the Ontario Disability Support Program in 2011, and was offset by a reduction in expenditures.
2. User Fees have increased by approximately $\$ 17$ Million or $19 \%$ since 2010 . A general user fee rate increase of $3 \%$ in accordance with user fee by-law was processed each year. This revenue category includes increases of approximately $\$ 11$ Million for water and wastewater user fees, and any new user fees added with approval of Council since 2010.
3. Licensing \& Lease Revenues have increased $\$ 1$ Million or $30 \%$ since 2010 which is primarily a result of increased lease revenue for 199 Larch Street.
4. Investment Earnings has increased $\$ 2$ Million or $23 \%$ since 2010, which is primarily an increase in interest earned on the City's investment portfolio as well as interest on tax arrears.
5. Contribution from Reserves has increased $\$ 6$ Million, which is a result of the 2015 approved budget option to draw funds from reserve to achieve a zero percent tax levy increase.
6. Other Revenues have a budgeted increase of $\$ 3$ Million or $24 \%$ since 2010 which is primarily increases in environmental services (Waste Diversion Ontario), land reclamation revenues, and the 2015 approved budget option target for increased advertising and sale of surplus properties revenues.

## Expenses:

Overall the base budgeted expenditures have decreased by $\$ 4$ Million or $1 \%$ since 2010 . The major variances are as follows:

1. Salaries \& Benefits have increased by approximately $\$ 38$ Million or $20 \%$. The increase is mainly due to changes in staffing levels, and increases in contractual obligations for wages and benefits.
2. Materials - Operating Expenses have increased by $\$ 3$ Million or $7 \%$ since 2010. This category includes office expense, insurance, property taxes, telephones, sand, salt and gravel and other general expenses.
3. Energy Costs have increased by $\$ 1$ Million or $7 \%$ since 2010 as a result of commodity price increases.
4. Purchased/Contract Services have decreased of approximately $\$ 57$ Million or $36 \%$ since 2010. The majority of the decrease is as a result of the Provincial uploading of the Ontario Disability Support Program in 2011 and was offset by a reduction in Provincial grants.
5. Debt Repayment have increased $\$ 5$ Million or $83 \%$ since 2010, which is a combination of an increase in internal and external debt financing charges, including debt payments for 1160 Lorne Street and the Biosolids facility.
6. Grants - Transfer Payments have decreased $\$ 7$ Million or $16 \%$ as a result of decreases over the years to Ontario Work recipients due to reduced caseloads as well as fluctuations of payments to affordable housing projects.
7. Contribution to Reserves and Capital have increased $\$ 12$ Million or $20 \%$ since 2010. This is attributable to the increases to the capital envelopes in accordance with the capital policy, long term financial plans and inflationary increases on contributions to reserve and reserve funds.
